

Financial & Tax Architects, LLC

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FormADV Part 2B

Alan D. Johnson

Alan D. Johnson Office Location

1400 Mercantile Lane, Suite 214

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This brochure supplement provides information about Alan Johnson that supplements Financial & Tax Architects, LLC's brochure. You should have received a copy of that brochure. Please contact Paul Felsch, Chief Compliance Officer, at paul.felsch@fta-ria.com if you did not receive Financial & Tax Architects, LLC's brochure or if you have any questions about the contents of this supplement.

Additional information about Alan Johnson (CRD #2561928) is available on the SEC's website at

Brochure Supplement – Form ADV Part 2B

Alan Johnson

Investment Advisor Representative

Year of Birth: 1964

Item 2. Educational and Business Background

Educational Background:

- No post-secondary education.

Business Experience:

- Professional Group, Inc.; Independent Agent; 08/1994 - Present
- Financial and Tax Architects, LLC; Investment Advisor Representative; 05/2021 – Present

Item 3 Disciplinary Information

- Criminal or Civil Action: None to report.
- Administrative Proceeding: None to report.
- Self-Regulatory Proceeding: None to report.

Item 4 Other Business Activities

Alan Johnson is a Maryland licensed insurance agent with Professional Group, Inc. which is based in Maryland. Mr. Johnson is the Vice President of Professional Group, Inc. He devotes approximately 50% of his time to his insurance practice. In his capacity as an agent, he provides advice on various insurance products. Mr. Johnson only sells insurance products in states where he is properly licensed.

This practice represents a conflict of interest. There is a financial incentive for Mr. Johnson to recommend products that pay him a commission or other compensation. The conflict mitigation steps include disclosures, the Code of Ethics, and Mr. Johnson's fiduciary obligation to place the best interest of the client first. There is no obligation to purchase any commission based or other compensated products. Clients have the option to purchase any recommended products through the insurance agent of their choosing.

AdvisorMax, LLC: AdvisorMax, LLC is an affiliate of FTA which sells insurance and annuity products to FTA clients. AdvisorMax, LLC, is an insurance and annuity field marketing organization ("FMO") A FMO is a platform that brings insurance companies and insurance agents together. AdvisorMax recruits insurance agents to its wholesale platform of insurance products and product support. The platform allows agents to access the product offerings of insurance product underwriters. When a supported

agent sells a product, the insurance or annuity company pays a sales commission directly to AdvisorMax. The selling agent also is paid a commission based on the value of the product. The insurance company pays AdvisorMax the commission. In some instances, FTA's investment advisory representatives may sell insurance products using AdvisorMax as the FMO. Sales commissions paid to FTA advisory representatives are separate from FTA's advisory fees.

Item 5 Additional Compensation

Mr. Johnson does not receive additional compensation from his advisory activities. He does receive additional compensation from the outside business activities described above.

Mr. Johnson is not paid performance-based fees.

Item 6 Supervision

Gordon Haave (President and Chief Investment Officer) and FTA's senior management supervise the advisory activities of Mr. Johnson. Gordon Haave can be reached by phone at 314-377-5565 or by email at ghaave@fta-ria.com.